TRUST
K. J. Somaiya Institute of Management Studies \& Research

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## Quantinuum Newsletter

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VOLUME 2:ISSUE 4 OCTOBER 2011

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12
EDITORIAL TEAM

\section*{FrontheFarltys[ek...}

Hi All,
We have had a nice Diwali vacation, during which all of us were able to spend good quality time with our family members. Now, we are back to the grind of studying for our exams.

This issue of newsletter brings you interesting articles - quancept, quantguru, quants in a lighter vein etc.
We also have an obituary of Steve Jobs, presented by Vaibhav in numbers, i.e. years.
We have also included updates on new and concurrent projects- data mining and ISKCON , respectively.
The queries page features a puzzle which appeared in Analytics magazine. All are welcome to solve it and send the entry to puzzlor@gmail.com by Dec 15 .

Currently, editing team is filling in where we don't have contributed articles.
We want more students and alumni to contribute articles, newsitems, puzzles etc.
We hope the newsletter meets the expectations. Please write in for your suggestions and comments.

Happy reading.
Regards
Prof N.S.Nilakantan
TEAM QUANTINUUM

\section*{STEEJ ©SINNMMPB}

Steve Jobs marries Laurene Powell.
Steve becomes President \& CEO of Pixar Animation Studios.

Steve Jobs introduces Apple's new Board and a peace treaty with M icrosoft at M acworld.
1998 Steve Jobs introduces Apple's revolutionary iM ac
2000 Steve Jobs officially becomes Apple's CEO and demos M ac OS X at M acworld.
2001
2003

2004

2005

2007
2008
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2011
Steven Paul is born in San Francisco, CA on \(24^{\text {th }}\) Feb. Jobs family moves to Palo Alto, heart of the growing Silicon Valley. Steve Jobs meets Steve Wozniak (Woz). Steve and Woz build and sell illegally blue boxes to Berkeley students Fall Steve spends one semester at Reed College, Oregon, then drops out. Steve and Woz start assembling Apple I computers in the Jobs' garage, and sell them to hobbyists. Apple Computer Inc. is incorporated by Steve Jobs, Steve Wozniak and Ron Wayne Apple makes a huge sensation at the West Coast Computer Faire with a prototype Apple II. Apple goes public, increasing Steve Jobs' net worth to over \(\$ 200\) million Steve Jobs is on the cover of Time M agazine Steve Jobs resigns from Apple. Apple announces it will sue Steve's future company, NeXT. Jobs buys a division of George Lucas' ILM for \(\$ 10\) million and incorporates it as Pixar.
Steve introduces the cheaper NeXT Station in San Francisco and shuts down all Pixar's hardware

Steve Jobs negotiates a breakthrough deal between Pixar and Disney with M ichael Eisner. Apple

Steve Jobs unveils the first iPod.
Apple opens the online iTunes M usic Store in the US.
Steve Jobs introduces iTunes for Windows.
Steve Jobs is diagnosed with pancreatic cancer.
Steve unveils the iPod mini and the ilife suite at M acworld.

Steve Jobs's commencement speech at Stanford University.

Steve Jobs is inducted in the California Hall of Fame by Gov. Schwartzenegger.
Steve Jobs introduces the world's thinnest notebook, the M acBook Air, at M acworld.
Steve Jobs takes a medical leave of absence for six months.
Steve Jobs unveils iPad, the much-anticipated Apple tablet.
Resigns from the post of CEO of Apple.


\section*{VAIBHAV GOEL PGDM-IB 2011-13}

\section*{MANSTOP: ImequioncIojtd WhedsTuming}

Charles Babbage is known as the "father of computing" and rightly so because he was the first person who led to start of Digital Wheel sturning. Charles Babbage could conceive the idea of first programmable computer in the 1830s, a hundred years before the idea was put forth in its modern form by Alan Turing. The machine on the drawing boards at the Science M useum in London is the Babbage Analytical Engine, a room-size mechanical behemoth that he envisioned but never built.
Researchers are now planning to build a working version of the Analytical Engine, which Charles Babbage conceived of in the 1830s but never completed. Researchers in Britain are about to embark on a 10-year, multimil-lion-dollar project to build a computer - but their goal is neither dazzling analytical power nor lightning speed. Indeed, if they succeed, their machine will have only a tiny fraction of the computing power of today's microprocessors. It will rely not on software and silicon but on metal gears and a primitive version of the quaint old I.B.M. punch card. So now the question arises why researchers are willing to spend such amount of money and time? It may help an to get answer about "Did an eccentric mathematician named Charles Babbage conceive of the first programmable computer in the 1830s or not?"
The project is significant in part because there has been a heated debate over whether - given time and resources - Babbage would have been able to build the machine he foresaw. The project follows the successful effort by a group at the museum to replicate a far less complicated Babbage invention: the Difference Engine No. 2, a calculating machine composed of roughly 8,000 mechanical components assembled with a watchmaker's precision. That project was completed in 1991.

Mr. Graham-Cumming suggested a three-step project in which a decision would first be made on which blueprint to focus on, then a three-dimensional computer simulation would be created, and finally the machine would be built.
Now let's take a look at Babbage Analytical Engine:-


Three types of punch cards, strung together with ribbons and derived from the cards used in mechanical looms, allow the machine's operator to input mathematical operations (,,\(+- \times, \div\) ), variable instructions and 40 -digit decimal numbers. For doing calculations numbers are transferred mechanically from storage to the "mill," a complex of gears and wheels. The mill performs an arithmetic operation, after which the resulting number is returned to storage. One of the mechanisms marked \(A\) is used for addition and subtraction, and both are used to tally the results of more complex operations. For doing multiply and divide, Groups of gears marked T are used. For Read and Write Numbers moving to and from the mill pass through these wheels, which act as a buffer. For Memory storage and Retrieval Between mathematical operations, numbers are stored in stacks of numbered wheels. Racks of metal with teeth along each long edge mesh with the wheels and transfer numbers to and from the stacks.

\author{
SATYADEV KALRA PGDM - B \\ 2011-13
}

\section*{DAAMNNGTPYEORPOT}

Data Mining is the extraction of hidden, predictive information patterns from large databases. Data Mining is especially useful now-a-days when there is massive amount of data and identifying the useful portions of it can be a tedious job in itself. DM allows us to be proactive about situations rather than retrospective - this means that we can now try and predict the future trends rather than identifying them after they have already taken place.

\section*{About XLMiner}

XLM iner is an affordable, easy-to-use tool for business analysts, consultants and business students to:
- learn strengths and weaknesses of data mining methods,
- prototype large scale data mining applications,
-implement medium scale data mining applications.
More generally, XLMiner is a tool for data analysis in Excel that uses classical and modern, computationallyintensive techniques. XLM iner has been recently taken over by Frontline systems.
At Quantinuum, some interest was generated on Data Mining Assignments and a team was formed with the following person as members: Gaurav Kumar Agarwal, Arunabh Harsh, Sayak Gupta, Satyadev Kalra, Vinayak Nayak, Naveena Vejella, Vaibhav Goel, Aditi Gupta, Gunjan Jadon and Harshita Shrivastava.
The team was given instructions to study XLM iner and complete phase 1 using the software. Completion reports from some of the team members are given below:

\section*{Data Sets - Monthly Rates and Daily Rates}

\section*{(by Team M ember: Arunabh Harsh)}

We had to determine what all operations can be used on the chosen dataset i.e. M onthly Interest rates and daily interest rates.
I have used the following statistical tools to draw conclusion, firstly correlation analysis to determine the extent in which both the variable are related to each other. Secondly I have used regression analysis to determine the relationship between dependent variable and one independent variable in the given datasets, i.e. Y on X and X on Y. Thirdly I have used Time Series analysis to predict/forecast the interest rates for future days/months.

\section*{Other Applications/ Utilities}
(By Team M ember: Sayak Gupta)
In XLM iner I've worked with the following utilities:
Missing data handling
Bin continuous data
Transform categorical data
Create dummies
Create category scores
Reduce categories
Association rules
I've mainly used example files to explore these functions. But I was able to use Association rules in an analytics competition. Many important utility functions have not been explored till now because I'm not yet clear with the theory part. I'll continue to work on those utilities.

GAURAV KUMAR AGARWAL PGDM-FINANCE
2010-12

\section*{GouretPrget: ISCCNFowRdifFandtion}


ISKCON Food Relief Foundation (IFRF) is A Non Religious, Non Sectar ian, Not for Profit Charitable Trust Registered with Charity Commis sioner. IFRF has implemented M idday M eal Program (A project of the Government of India), which is a strategic program to liberate the underprivileged children from scourge of hunger and malnutrition.

IFRF under the brand name School = Lunch serves select Government aided and M unicipal schools in Delhi, M aharashtra, Rajasthan, Andhra Pradesh, M adhya Pradesh, Uttar Pradesh, Haryana \& Assam. In Mumbai, they supply midday meal to approximately 1333 schools and are responsible for feeding 200,000 students. They currently have 3 kitchens who service the city. The city is divided into Tardeo centre, M ira road centre and Palghar centre.

Aditya Chaobal and Sandeep Tamse, students of PG Operations are working on concurrent project offered by IFRF, under the guidance of Prof. N.S. Nilakantan, SIM SR and M r. Gorakshanath Gambhire, GM , IFRF. Project encompasses writing a case on IFRF, kitchen layout design, packaging redesign and route optimization.

IFRF has accepted our suggestion on food container design. It will help them to reduce storage space of empty containers by approximately \(70 \%\). To work on complex route optimization problem and demand forecasting we have added five new members Gunjan Jadon, Abin Abraham, Harshita Shrivastava, Baskar Venkat and Sathwik Mohan.

\author{
GAURAV KUM AR AGARWAL PGDM-FINANCE 2010-12
}

\section*{QANNE/EDCHST}

\section*{Interactive Supply Chain Game}

Georgia Tech's H. Milton Stewart School of Industrial and Systems Engineering (ISyE) and Intel Corporation collaborated in developing an Interactive Supply Chain Game, which is a computerized simulation that mimics the dynamics of a supply chain. The game is structurally simple yet rich in terms of the learning and insights that could be derived from it. Human players can play with each other or against computers that employ preprogrammed supply chain strategies. At the end of the game, players are expected to gain some insights regarding supply chain management, especially in the following areas:
- Management of inventory and the importance of balancing underage and overage costs.
- The importance of maintaining a good relationship with one's supplier to ensure timely delivery of products.
- The importance of maintaining a good relationship with one's customers to increase future orders and improve the predictability of orders.
- The impact of different kinds of inventory allocation rules on customers' forecasting and ordering behaviour.
The game is intended for anyone who has an interest in supply chain management.
Compiled by Satyadev Kalra

\section*{Google changed its algorithm}

Google changes its algorithm on a regular basis, but most changes are so subtle that few notice. This is different. Google said the change impacted \(12 \%\) ( \(11.8 \%\) is the unrounded figure) of its search results in the US, a far higher impact on results than most of its algorithm changes. The change only impacted results in the US. As of today, this change is live for all English queries worldwide. This includes both English speaking countries (such as searches on google.co.uk, and google.com.au) and English queries in non-English countries (for instance, for a searcher using Google. Google also said it changed its mathematical formula in order to better weed out "lowquality" sites that offer users little value. Some such sites offer just enough content to appear in search results and lure users to pages loaded with advertisements. The change in algorithm was brought to give people the most relevant answers to their queries as quickly as possible.
Editor's Note: for more details: http:// googleblog.blogspot.com/2011/02/finding-more-high-quality-sites-in.html
Compiled by Manisha Agarwal
Fighting Violent Gang Crime With Math
M athematicians working with the Los Angeles Police Department to analyze crime patterns have designed a mathematical algorithm to identify street gangs involved in unsolved violent crimes. Their research is based on patterns of known criminal activity between gangs, and represents the first scholarly study of gang violence of its kind. To test the algorithm, the researchers created a set of simulated data that closely mimicked the crime patterns of the Hollenbeck gang network. They then dropped some of the key information out -- at times the victim, the perpetrator or both -- and tested how well the algorithm could calculate the missing information. The mathematicians also found that the correct gang was ranked No. 1 -- rather than just among the top three -- 50 percent of the time, compared with just 17 percent by chance
Editor's Note: for more details please refer http://www.sciencedaily.com/releases/2011/10/111031121234.htm
Compiled by Manisha Agarwal

\section*{QANEPTFTHEMDNHANDNGALECFCOMMNSTOK}

What is the value of a share of stock in a specific company? In one sense it is the price the stock trades at. Both the buyer and seller agree to exchange the stock at that price.

We assume that they are both rational people and both know something about the company and its future plans and profit potential. So, yes, that is one method: check the price of the stock in the paper or on the internet. But that's pretty easy. It's not really finance. It's more like reading.

There are other ways of doing stock valuation too.
The Gordon Growth Formula, also known as The Constant Growth Formula assumes that a company grows at a constant rate forever. This, by the way, is impossible as it can't grow forever. If a company doubles in size every 5 years, pretty soon every single person in the world is their customer and then they can't grow at that rate anymore simply because the world population isn't doubling every 5 years.

BUT, if we go ahead and assume that a company has a constant growth rate, we can use the following formula to get its value.

\section*{Constant Growth Formula \(\quad\) Po = D1 / (Ks - G)}

Po = Price
D1 = The next dividend. D1 = D0 ( \(1+\mathrm{G}\) )
D0 is the last dividend
Ks = Rate of Return
G = Growth Rate
Well we are assuming that the company has constant growth. So we take the last dividend, multiply it by the growth rate and we can get the next dividend.

\section*{Example}

Last year's dividend =\$ 1.00
Growth Rate =5\%
Rate of Return \(=10 \%\)
First find out D1.
\(\mathrm{D} 1=\mathrm{D} 0(1+\mathrm{G})\)
D1 \(=\$ 1.00(1+.05)\)
D1 \(=\$ 1.00\) (1.05)
D1 \(=\$ 1.05\)
Next use the formula.
Po = D1 / (Ks - G)
Po = \$1.05 / (10\%-5\%)
Po = \$1.05 / 5\%
\(\mathrm{Po}=\$ 21.00\)

So, if we want to get a \(10 \%\) rate of return on our money, and we assume that the company will grow forever at \(5 \%\) per year, then we would be willing to pay \(\$ 21.00\) for this stock. That is the theory.

PRATEEK MEHARIA


\section*{QANGRUftheMONH}

Évariste Galois was a French mathematician born in Bourg-la-Reine in France. As a teenager, he was able to determine a necessary and sufficient condition for a polynomial to be solvable by radicals, thereby solving a long-standing problem. His work gave the basis for Galois theory and group theory, two major branches of abstract algebra, and the subfield of Galois connections. He was the first to use the word "group" (French: groupe) as a technical term in mathematics to represent a group of permutations.

\section*{History}

In October 1823, he entered the Lycée Louis-le-Grand, and despite some turmoil in the school at the beginning of the term,Galois managed to perform well for the first two years, obtaining the first prize in Latin. He soon became bored with his studies, and at the age of 14, began to take a serious interest in mathematics.
He found a copy of Adrien M arie Legendre's Éléments de Géométrie, about which it is said that he read "like a novel" and mastered at the first reading. At 15, he was reading the original papers of Joseph Louis Lagrange, such as the landmark Réflexions sur la résolution algébrique des équations which likely motivated his later work on equation theory.
In 1829, Galois' first paper, on continued fractions, was published. It was at around the same time that he began making fundamental discoveries in the theory of polynomial equations. He submitted two papers to the Academy of Sciences. Augustin Louis Cauchy suggested combining the two papers into one in order to enter it in the competition for the Academy's Grand Prize in M athematics. Cauchy, a highly eminent mathematician of the time, considered Galois' work to be a likely winner.
A radical Republican during the monarchy of Louis Philippe in France, he died from wounds suffered in a duel under questionable circumstances at the age of 20.

\section*{Contributions to mathematics}

Galois' collected works amount to only some 60 pages, but within them are many important ideas that have had far-reaching consequences for nearly all branches of mathematics.
Galois' most significant contribution to mathematics by far is his development of Galois theory. He realized that the algebraic solution to a polynomial equation is related to the structure of a group of permutations associated with the roots of the polynomial, the Galois group of the polynomial

HARSHITA SHRIVASTAVA

\section*{FNFAGS Qartsinaligter vèn}

\section*{Guess your Birthday}

Ask a person to think of their birthday...and that you are going to guess it.

Step 1) Ask them to consider the month of their birthday as a number: January \(=1\), February \(=2\) etc. and donot reveal the number until it is asked to do so.
Step 2) M ultiply that number by 5
Step 3) Then add 6 to number got in Step 2
Step 4) Then multiply that total by 4
Step 5) Then add 9
Step 6) Then multiply this total by 5 once again
Step 7) Finally, ask them add to that total the day they were born on. If they were born on the 18th, they add 18, etc.

Ask them to tell you the final total. In your head, subtract 165, and you will have the month and day they were born on!

How It Works: Let \(M\) be the month number and \(D\) will be the day number. After the seven steps the expression for their calculation is:
\(5(4(5 M+6)+9)+D=100 M+D+165\)

Thus, if you subtract off the 165 , what will remain will be the month in hundreds plus the day!

VAIBHAV GOEL
PGDM-IB
2011-13

\title{
QANTQRFOTEMDNH
}

\section*{QUANT QUERY 1 OF THE MONTH}

Every character represents a unique number, say \(\mathrm{A}=2\). Guess the characters
SEVEN
SEVEN
+ SIX
TWENTY

\section*{QUANT QUERY 2 OF THE MONTH}

\section*{Editor's note: This query was published in ORMS}

Retailers invest heavily in predicting how customers will rate new productions such as movies, books, games and appliances. Accurate recommendations lead to increased revenue and happier customers. To make these recommendations, retailers look for correlations between different products in order to make suggestions on what other products a customer might like.
Table 1 shows movie ratings from five customers for five movies. The ratings range from 1 to 5 . A rating of 5 indicates that the movie was very highly liked and a rating of 1 indicates that it was not liked at all. One movie rating is missing because Evan has not yet seen the movie "Prognosis Negative."
Question: Using only the data in Table 1, what is the most likely rating that Evan will give to the movie "Prognosis Negative"?


Table 1: Customer ratings.
Send your answer of quant query 2 to puzzlor@gmail.com by Dec. 15. The winner, chosen randomly from correct answers, will receive an "O.R.: The Science of Better" T-
shirt. I ORMS

Answers and name of solvers will be published in the next issue. Mail your answers to simsr.quantinuum@ gmail.com

\section*{QANTQPNOTIEMDNH atd}

Solutions to Last M onth's SUDOKU
\begin{tabular}{|l|l|l|l|l|l|l|l|l|}
\hline 5 & 3 & 2 & 7 & 6 & 8 & 1 & 4 & 9 \\
\hline 1 & 8 & 7 & 3 & 9 & 4 & 5 & 6 & 2 \\
\hline 4 & 6 & 9 & 2 & 1 & 5 & 8 & 3 & 7 \\
\hline 8 & 5 & 4 & 1 & 2 & 6 & 9 & 7 & 3 \\
\hline 7 & 1 & 6 & 8 & 3 & 9 & 4 & 2 & 5 \\
\hline 9 & 2 & 3 & 4 & 5 & 7 & 6 & 1 & 8 \\
\hline 3 & 4 & 8 & 5 & 7 & 1 & 2 & 9 & 6 \\
\hline 6 & 7 & 1 & 9 & 8 & 2 & 3 & 5 & 4 \\
\hline 2 & 9 & 5 & 6 & 4 & 3 & 7 & 8 & 1 \\
\hline
\end{tabular}
" 13 is the number of Archimedi an solids."

The correct answer to Sudoku was given by Abhrajit Sett of PGDM 2010-2012 batch. Congratulations!

Quantinuum, the Quant's forum of KJ Somaiya Institute of Management Studies and Research is formed with two objectives. Firstly to remove the common myth from the students mind that mathematics is difficult. Secondly to give students an exposure on how to make decisions in real life business problems using quantitative techniques. This helps to bridge the gap between theory and the practical application.

For any further queries and feedback, please contact the following address
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